

REAL INSIGHT

Residential

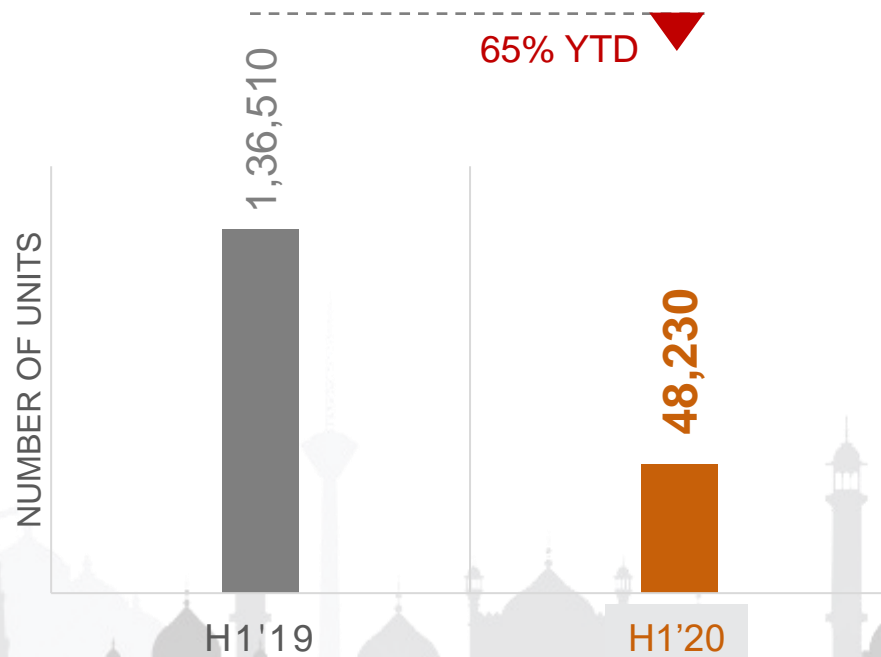
Q2 2020



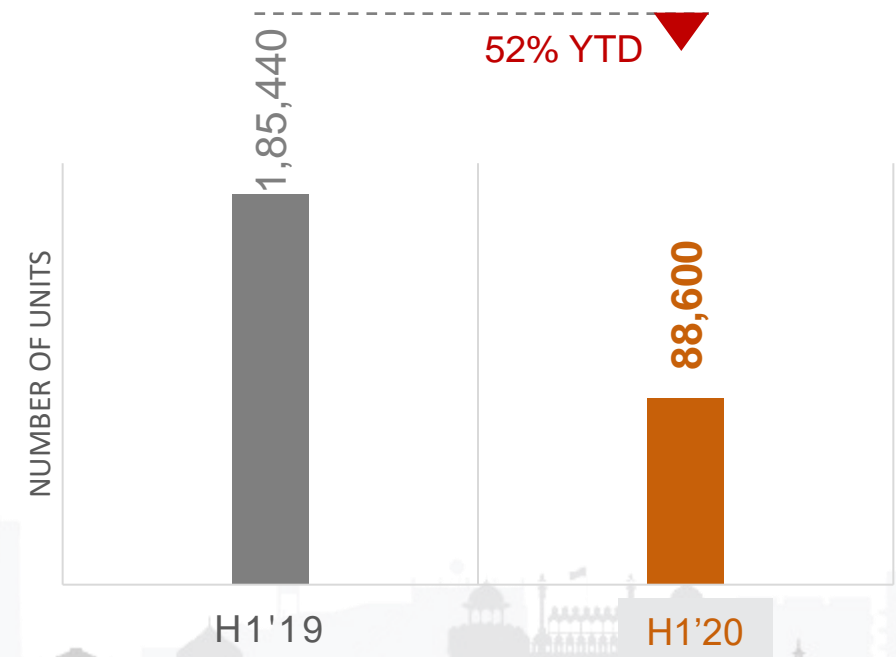
Residential real estate

H1 2020

NEW LAUNCHES



SALES

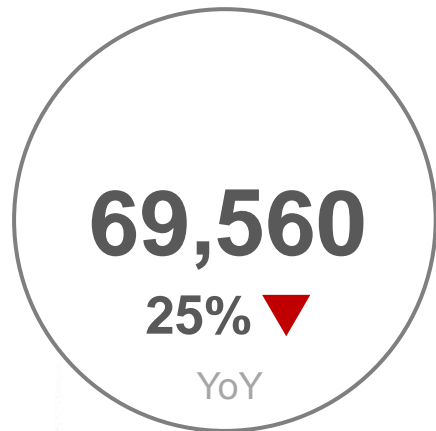


Recap

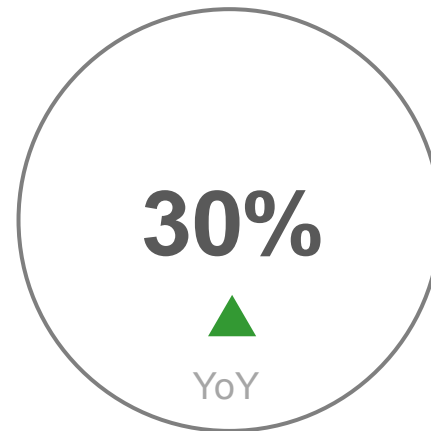
Q1 2020



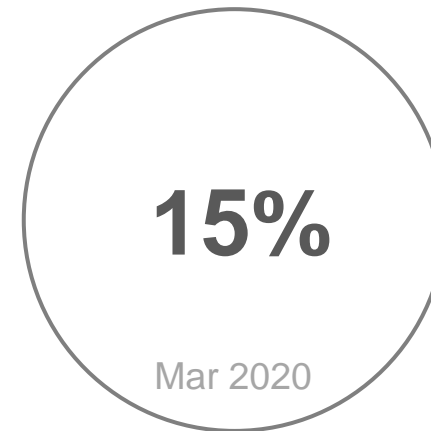
New Launches



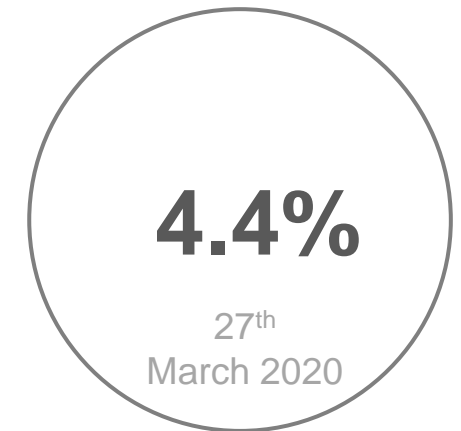
Sales



Online Traffic
(Cumulative)



Credit Growth in
Housing



Repo Rate

25th March 2020

India goes into the 'Great lockdown'

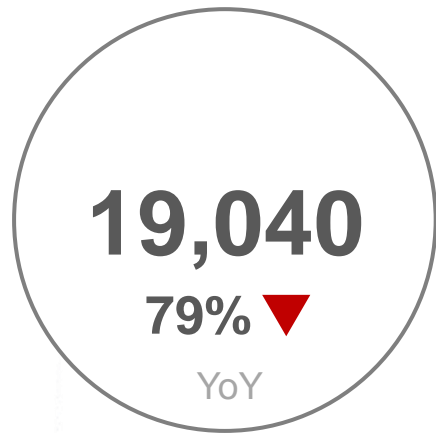


Residential real estate hit new lows

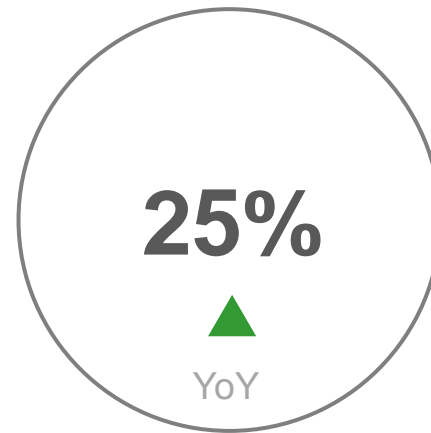
Q2 2020



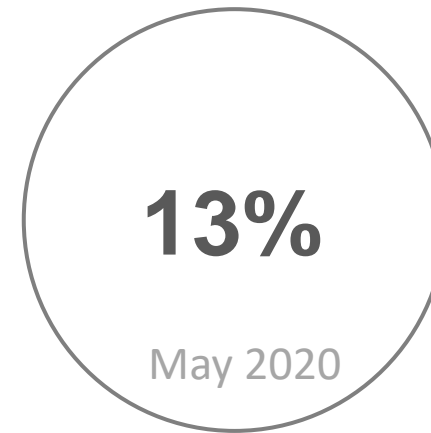
New Launches



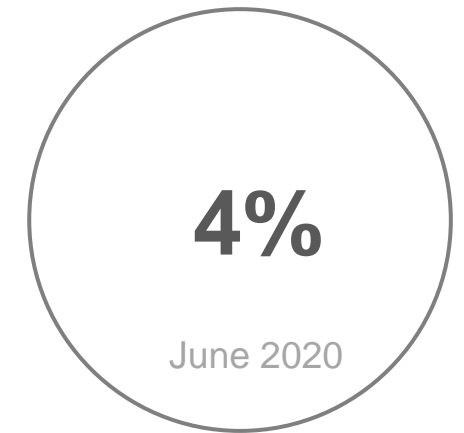
Sales



Online Traffic
(Cumulative)



Credit Growth
in Housing



Repo Rate

Real Insight – Q2 2020

All India Trends



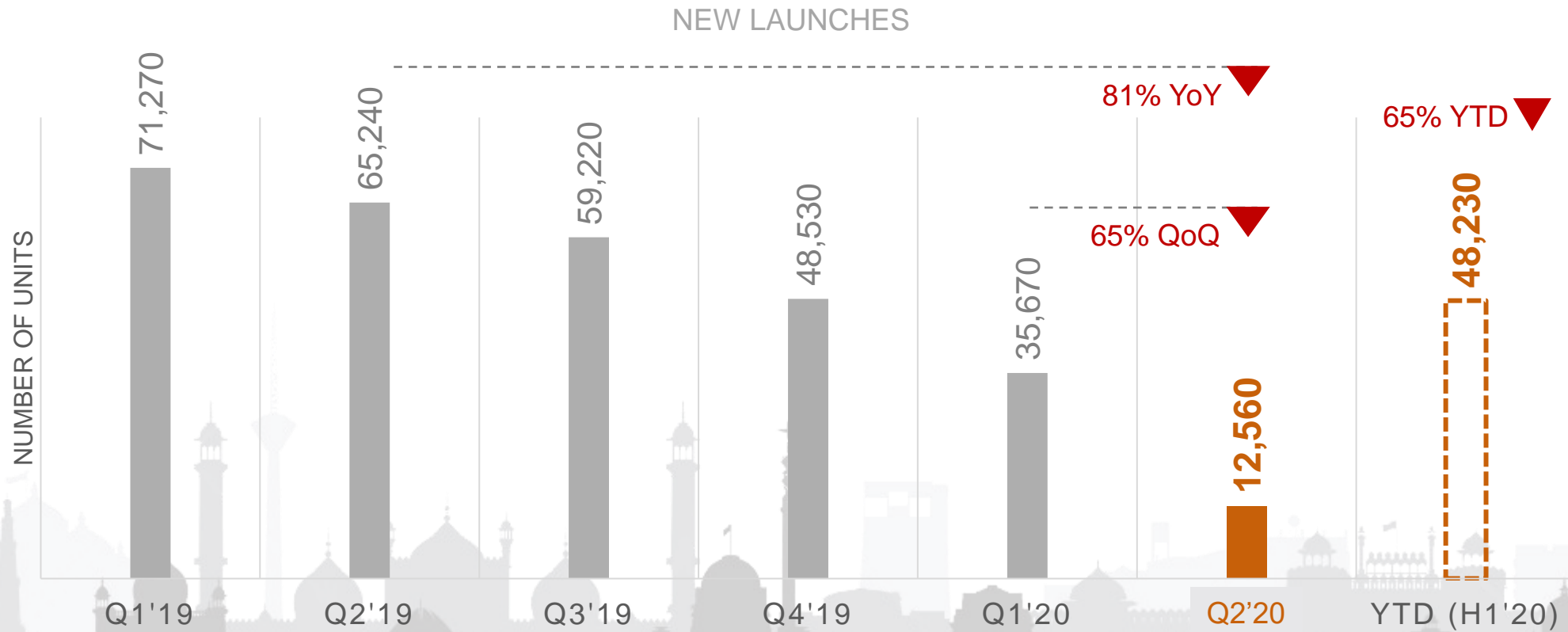
Real Insight – Q2 2020

All India Trends

New Launches



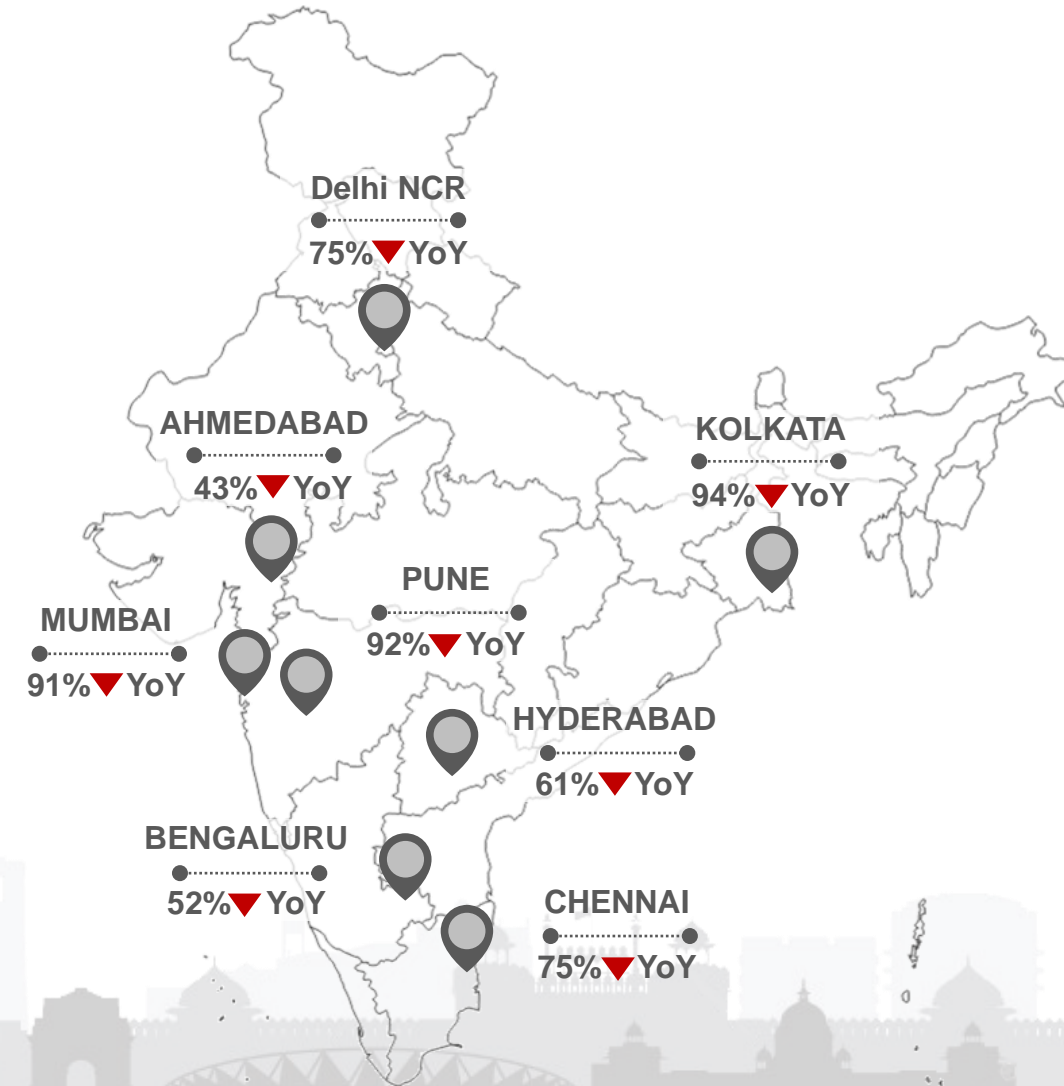
Launches remain muted



Bengaluru witnesses majority new supply

CITY WISE SPLIT OF NEW LAUNCHES

City	Q2 2019	Q2 2020
Bengaluru	6,840	3,270
Hyderabad	5,320	2,050
Delhi NCR	7,920	2,010
Mumbai	21,250	1,820
Ahmedabad	2,370	1,340
Pune	16,130	1,250
Chennai	2,540	640
Kolkata	2,870	180
All India	65,240	12,560



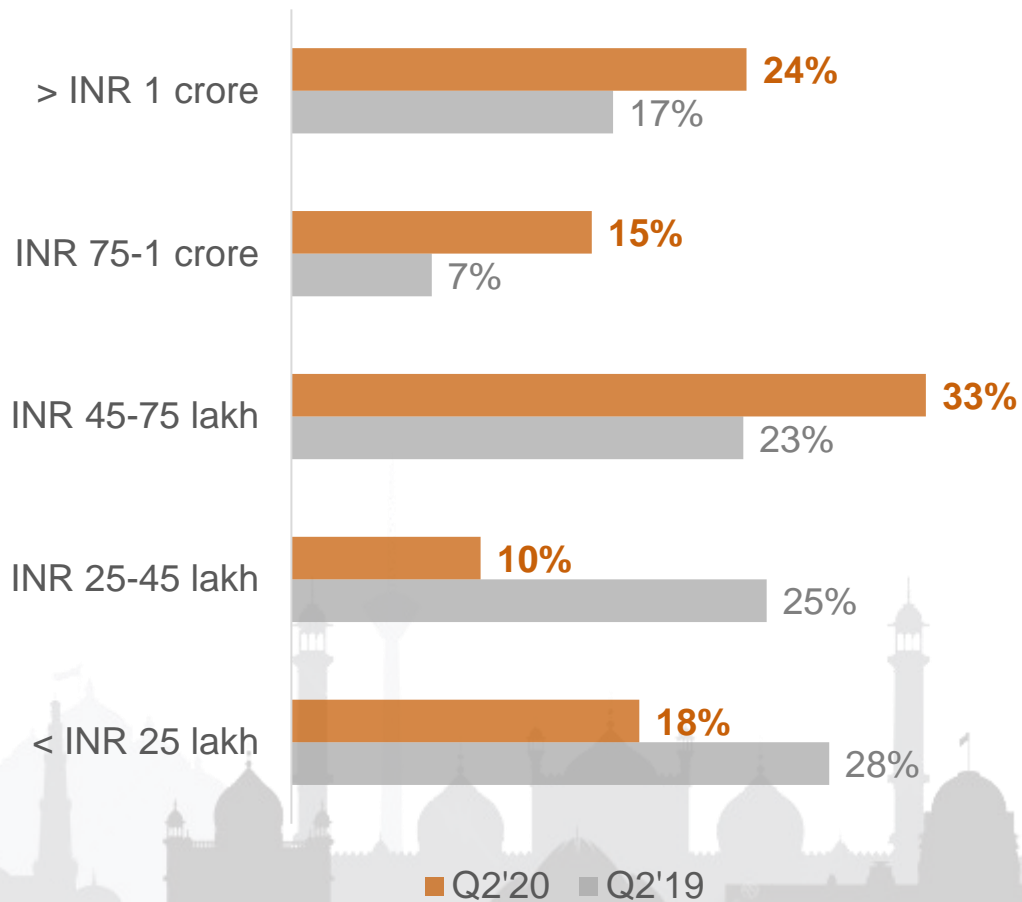
Source: DataLabs, PropTiger Research

*Units converted to nearest thousands

61% new launches recorded in less <75 lakh



TICKET WISE SPLIT OF LAUNCHES



KEY CITIES (Q2 2020)

Hyderabad

Pune

Bengaluru

Bengaluru

Delhi NCR

New Launches
12,560

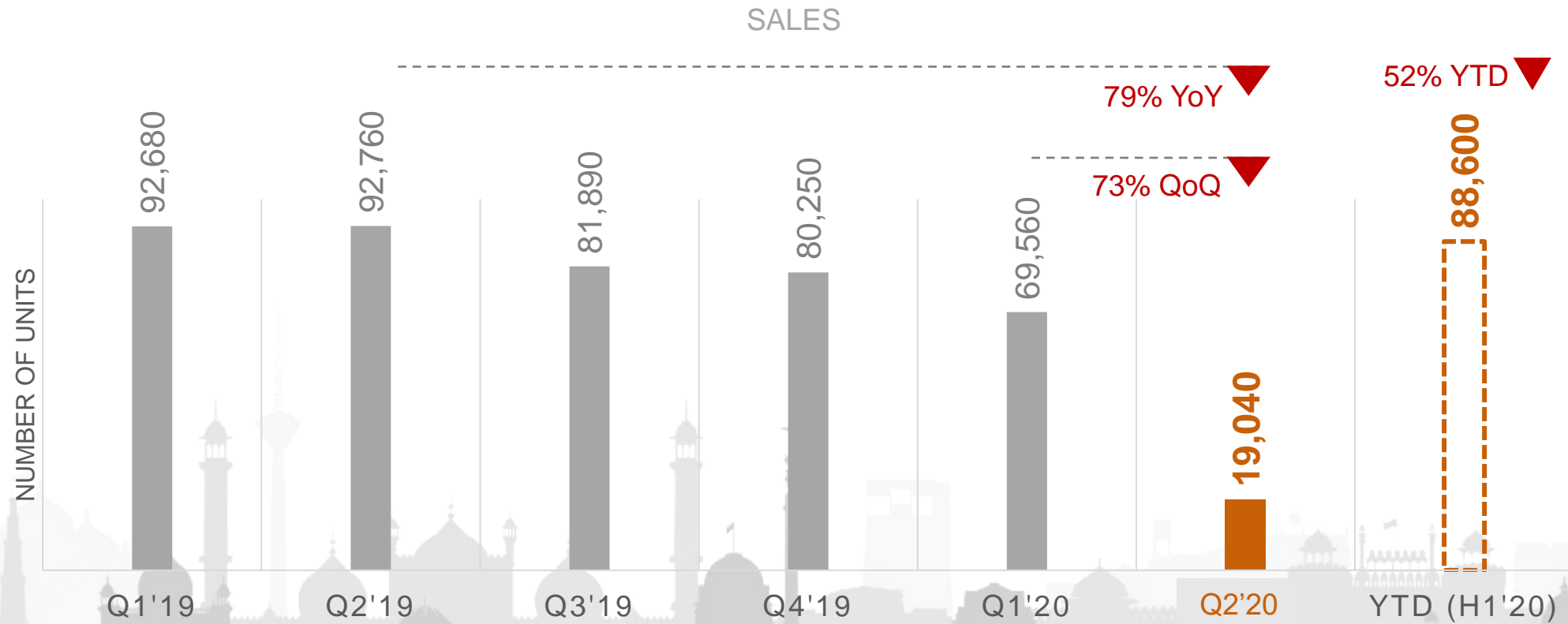
Real Insight – Q2 2020

All India Trends

Sales



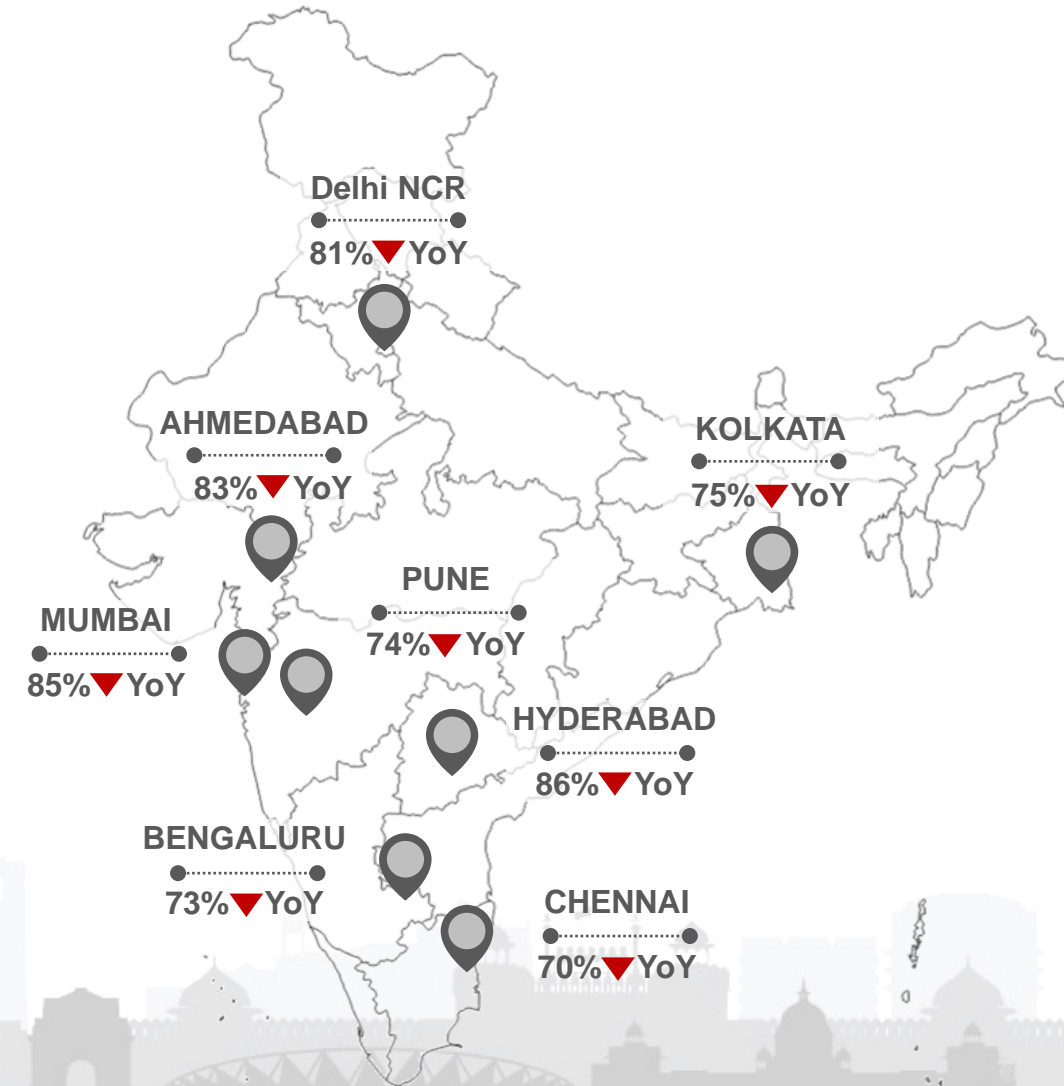
Buyers put decisions on hold



Mumbai and Pune lead sales despite lockdown

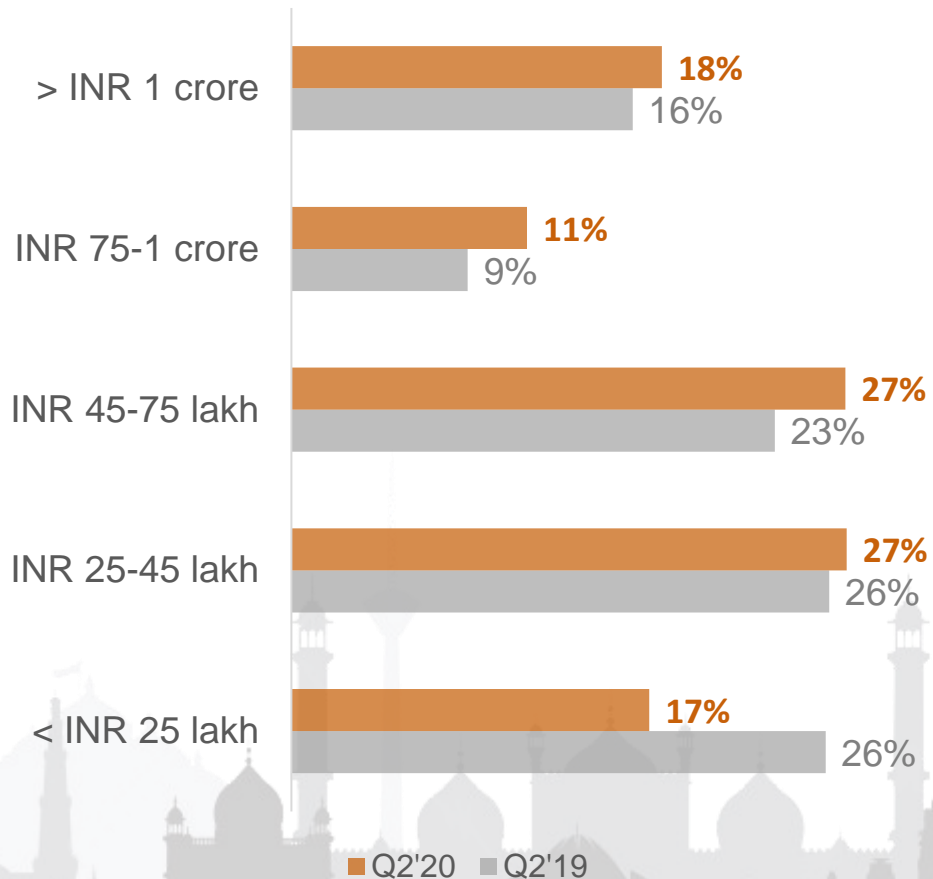
CITY WISE SPLIT OF SALES

City	Q2 2019	Q2 2020
Pune	18,580	4,910
Mumbai	29,640	4,560
Bengaluru	10,250	2,780
Delhi NCR	9,760	1,880
Kolkata	5,270	1,320
Chennai	4,360	1,310
Ahmedabad	6,780	1,180
Hyderabad	8,120	1,100
All India	92,760	19,040



Bulk of the demand continues to remain in < 75 lakh price bracket

TICKET WISE SPLIT OF SALES



KEY CITIES (Q2 2020)

Mumbai

Bengaluru

Pune

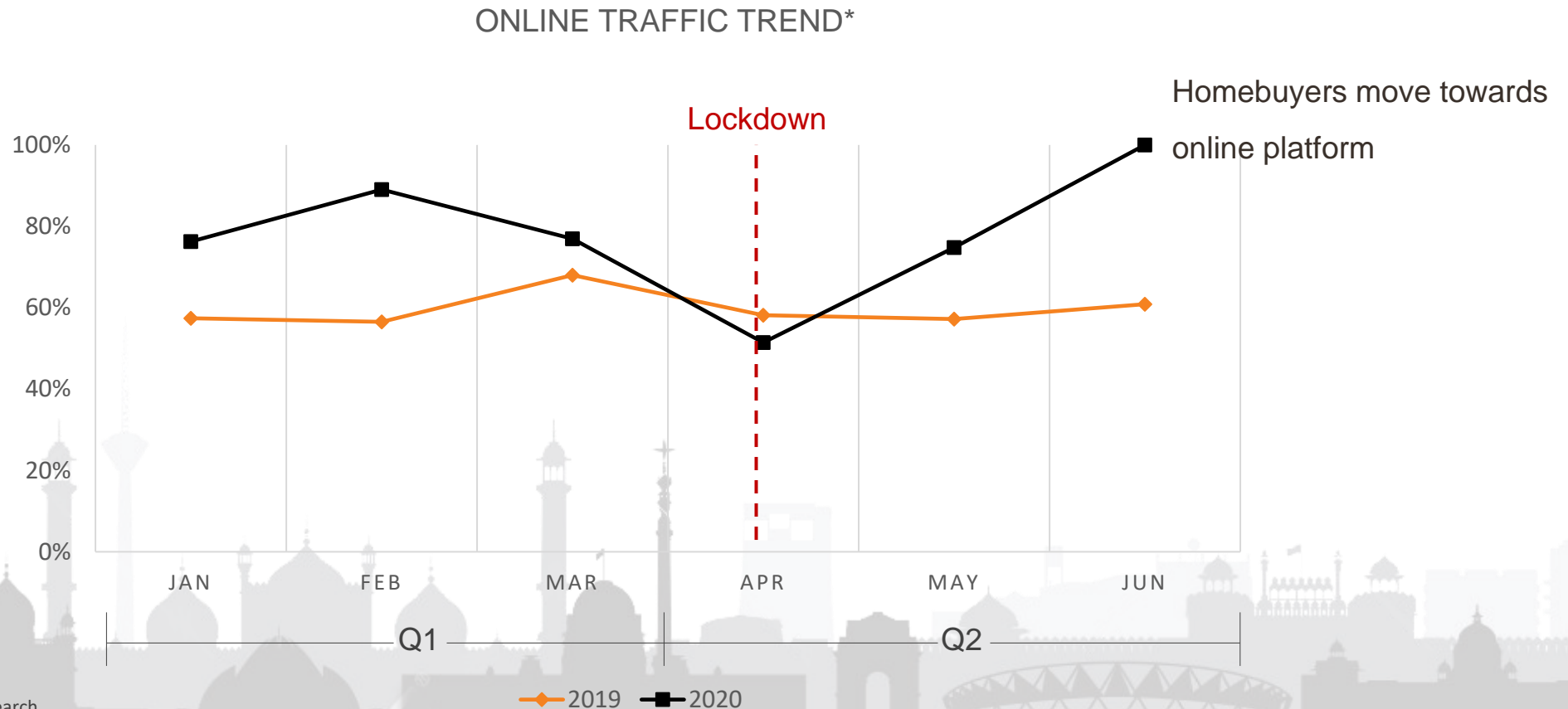
Pune

Pune

Sales
19,040

Increasing use of online platform amidst the lockdown

Online traffic is on the increase despite the effects of lockdown in Q1 and Q2 of 2020



Source: DataLabs, PropTiger Research

*Indexed as per online traffic data of June 2020

Real Insight – Q2 2020

All India Trends

Price trends

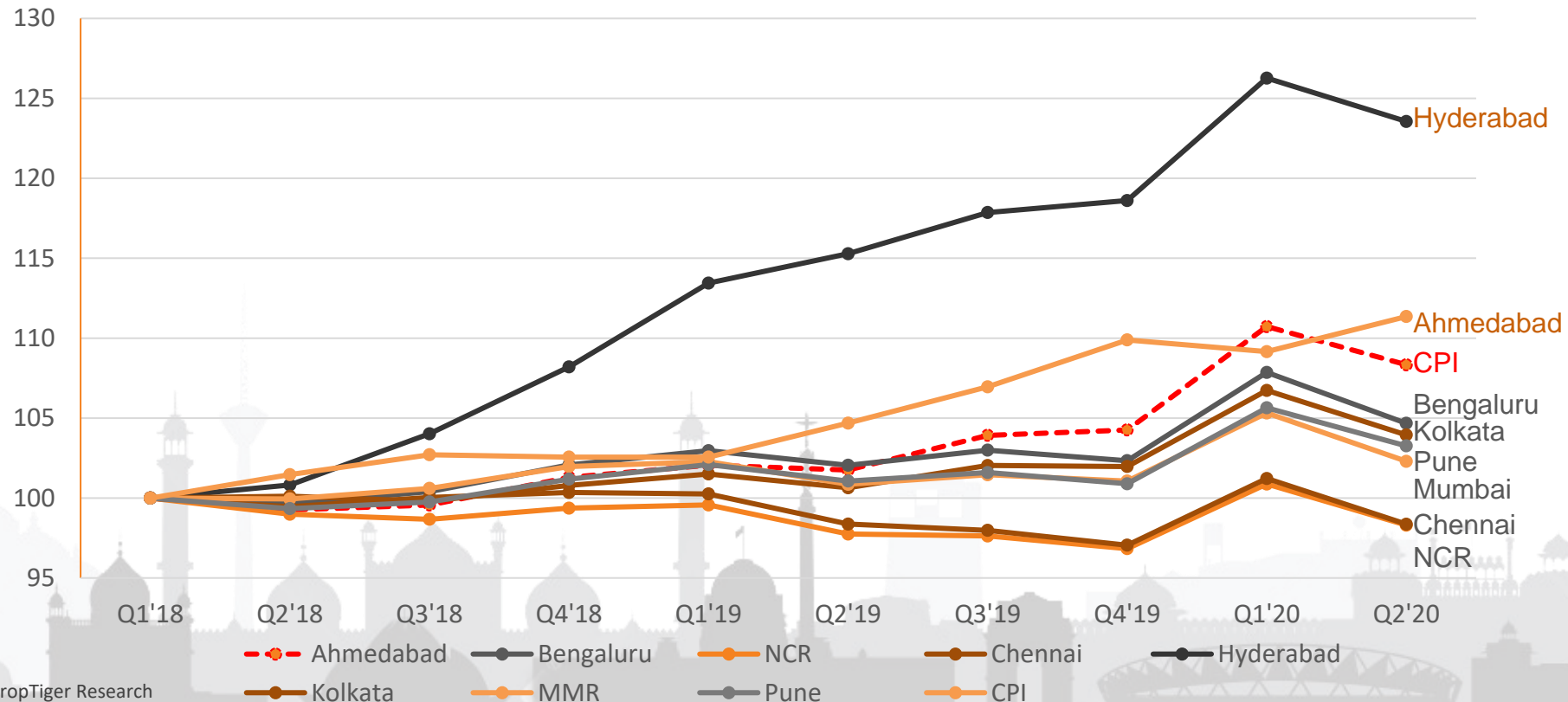


Price appreciation not significant

Hyderabad and Ahmedabad price growth outpaces CPI

NCR and Chennai see maximum diversion

WEIGHTED AVERAGE PRICE*



Source: DataLabs, PropTiger Research

*Indexed as per CPI Inflation

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All India Trends

Unsold inventory

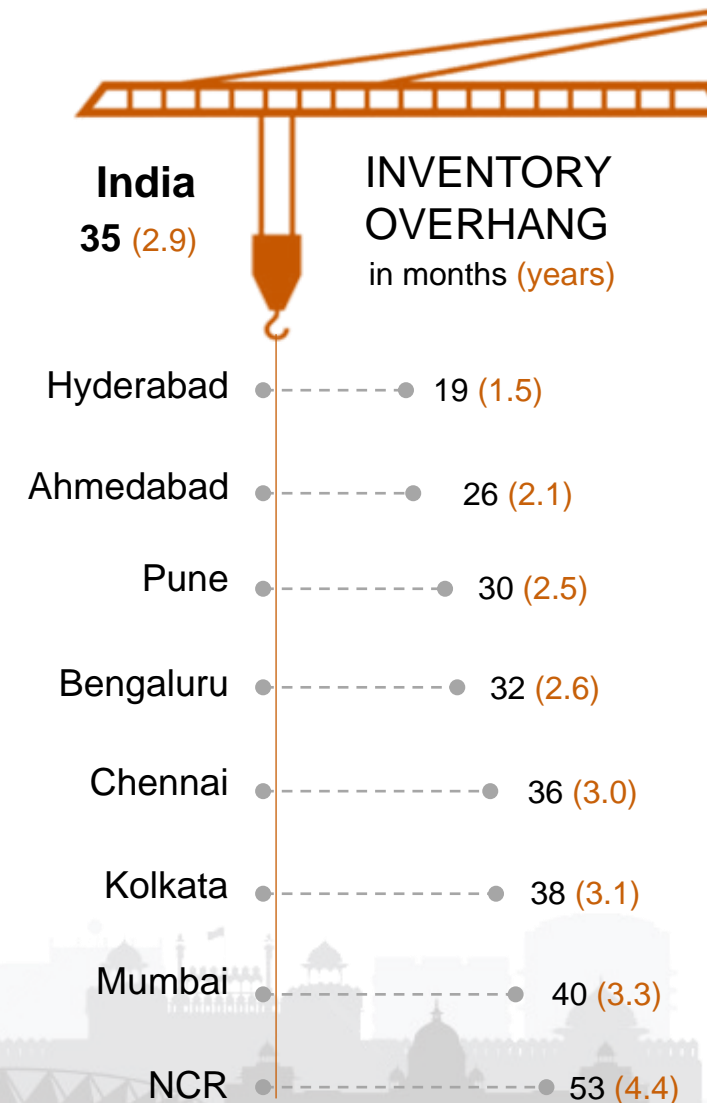


Inventory overhang continues to reduce

56% of unsold stock concentrated in **Mumbai** (37%) and **Pune** (19%)
20% of the unsold inventory lies in the ready-to-move-in category

8,46,460 13% ▼ → 7,38,340

Q2 2019 Q2 2020



Key Takeaways

- New launches and sales **nosedive** amid global economic uncertainty induced by **COVID-19**
- **Bengaluru** contributes most to **new launches**
- **Supply** increases in **less than INR 75 lakh** price bracket
- **Pune and Mumbai**, dominate **sales** despite severely impacted by COVID-19
- **Bulk of the demand** continues to remain in **less than INR 75 lakh** price bracket
- **Hyderabad and Ahmedabad** prices firm up on back of end-user interest
- **Inventory overhang** continues to reduce

REAL INSIGHT

Residential

Q2 2020

Disclaimer

The analysis presented on real estate trends in India are indicative of market trends. The data has been tracked and collected across eight cities for nearly 18,000 projects. Utmost care has been taken to provide the complete market picture however these trends present estimates and should not be relied upon in anyway. The data for sales is collected through primary survey carried out by our field agents and the data for new launches is as per the projects registered under the Real Estate Regulatory Act (RERA). The report published is for general information only. Although high standards have been used for analysis in this report, no responsibility or liability whatsoever can be accepted by PropTiger.com for any loss or damage resulting from any use of, reliance on or reference to the content of this document. As a general report, this material does not necessarily represent the views of PropTiger.com in relation to particular properties or projects. Reproduction of this report in whole or in part is nor allowed without prior written approval of PropTiger.com to the form and content within which it appears.