

KEY PERFORMANCE INDICATORS

New supply **17,790** units
40% ▼ YoY

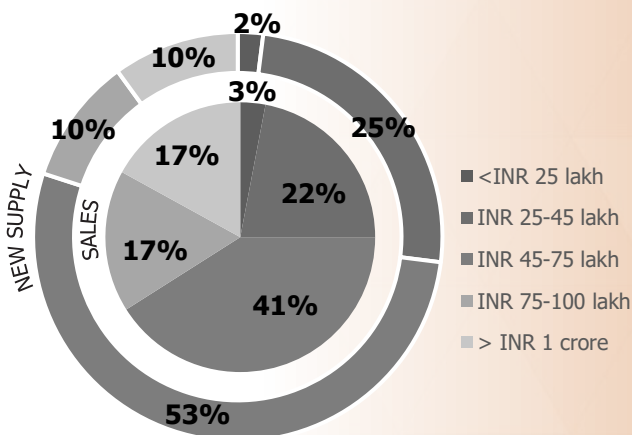
Sales **23,460** units
39% ▼ YoY

Inventory Overhang **36** months
(3.0 years)



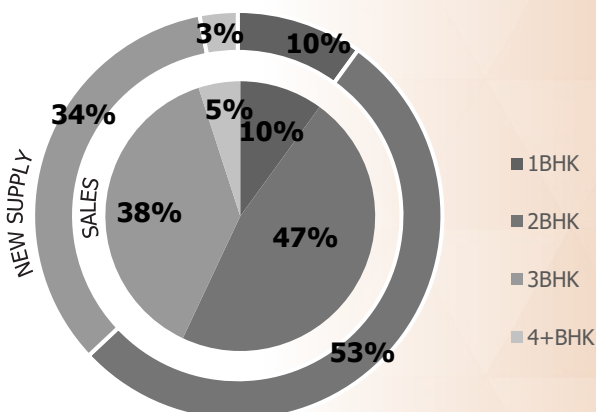
BENGALURU

New Supply & Sales by Ticket Size



- Pandemic-induced disruptions have caused new supply and demand to decline by 40 percent and 39 percent respectively, compared to the previous year

New Supply & Sales by Configuration

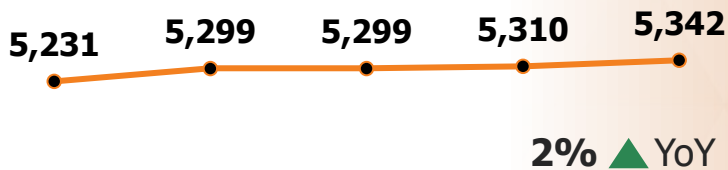


- Maximum (53 percent) units launched belonged to INR 45 – 75 lakh price bracket
- The city saw total sales to the tune of 23,460 units out of which 41 percent sales were recorded in the INR 45-75 lakh price category
- Nearly 47 percent of units sold in 2020 belong to the 2BHK configuration, closely followed by 3BHK with a 38 percent share

Source: DataLabs, PropTiger Research *Units converted to nearest thousands

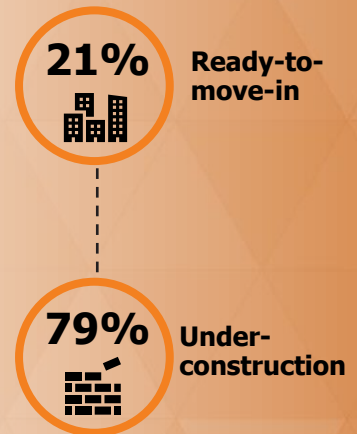
PRICE TRENDS & UNSOLD INVENTORY

Weighted Average Price



Q4 2019 Q1 2020 Q2 2020 Q3 2020 Q4 2020

Unsold Inventory



TOP LOCALITIES

Top localities by supply

Name	Price (Rs./sq.ft.)
• Talaghattapura	5,500 – 5,700
• Yelahanka	5,100 – 5,300
• Electronic City	4,400 – 4,600
• Budigere Cross	4,500 – 4,700
• Whitefield	5,500 – 5,700

Top localities by sales

Name	Price (Rs./sq.ft.)
• Varthur	5,100 – 5,300
• Whitefield	5,500 – 5,700
• Electronic City	4,400 – 4,600
• Krishnarajapura	5,400 – 5,600
• Yelahanka	5,100 – 5,300

Source: DataLabs, PropTiger Research