

## KEY PERFORMANCE INDICATORS

**New supply** **12,380** units  
10% ▼ YoY

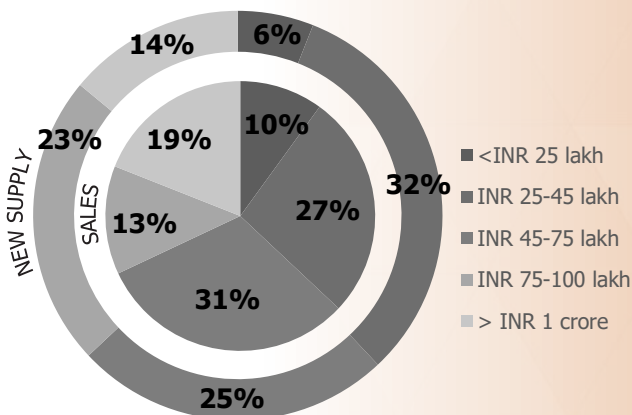
**Sales** **10,450** units  
36% ▼ YoY

**Inventory Overhang** **42** months  
(3.5 years)

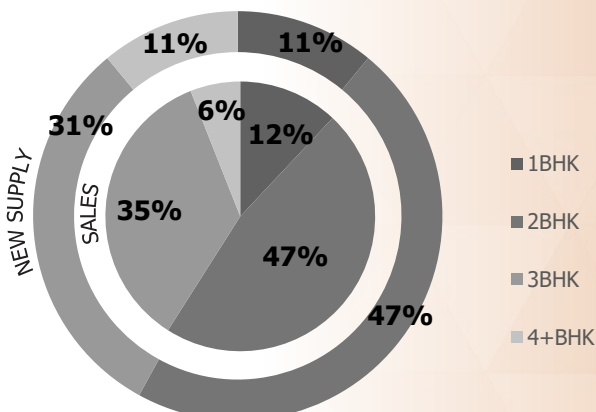


CHENNAI

### New Supply & Sales by Ticket Size



### New Supply & Sales by Configuration

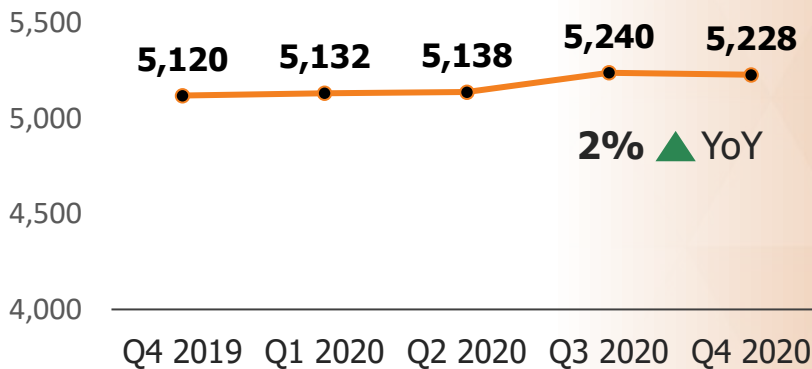


- New supply declined by 10 percent YoY, with 12,380 units launched in 2020
- Nearly 38 percent of new supply is concentrated in the less than INR 45 lakh price bracket, followed by 25 percent units launched in the INR 45-75 lakh price bracket
- The demand is still inching towards the pre-COVID levels and has seen a 36 percent YoY decline
- Nearly 37 percent homes sold were priced in the less than INR 45 lakh category
- In 2020, 47 percent of the sales recorded were for 2BHK configuration, followed by 35 percent in the 3BHK category

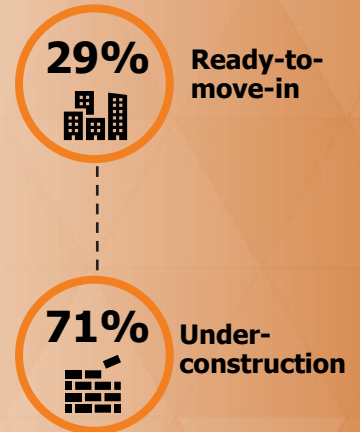
Source: DataLabs, PropTiger Research \*Units converted to nearest thousands

## PRICE TRENDS & UNSOLD INVENTORY

### Weighted Average Price



### Unsold Inventory



## TOP LOCALITIES

### Top localities by supply

Name	Price (Rs./sq.ft.)
• Perumbakkam	4,100 – 4,300
• Mogappair	5,500 – 5,700
• Perrungudi	7,700 – 7,900
• Manapakkam	5,600 – 5,800
• Vanagaram	4,500 – 4,700

### Top localities by sales

Name	Price (Rs./sq.ft.)
• Mogappair	5,500 – 5,700
• Perrungudi	7,700 – 7,900
• Perumbakkam	4,100 – 4,300
• Shollinganallur	5,200 – 5,400
• Siruseri	3,900 – 4,100



Source: DataLabs, PropTiger Research