

KEY PERFORMANCE INDICATORS

New supply **22,940** units
11% ▲ YoY

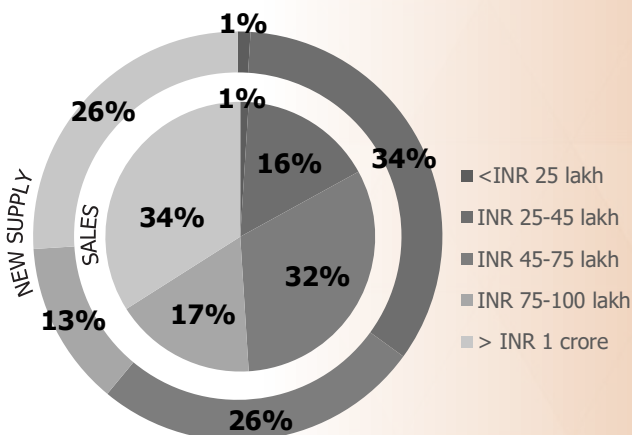
Sales **16,400** units
47% ▼ YoY

Inventory Overhang **29** months
(2.4 years)



HYDERABAD

New Supply & Sales by Ticket Size

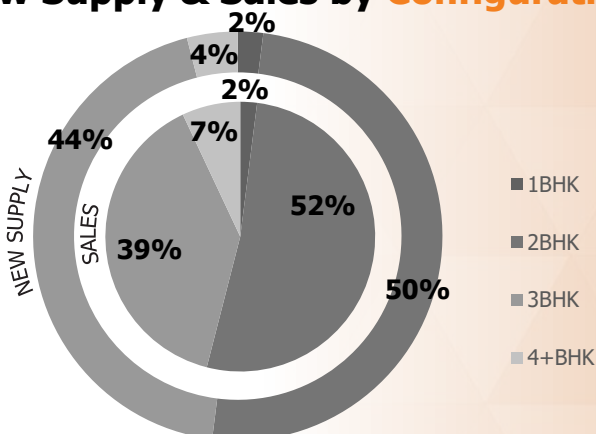


- Hyderabad was the only city among the top eight cities to witness a positive YoY growth of 11 percent in units launched in 2020

- Over 61 percent of the new units launched in the year, were recorded in less than INR 75 lakh category

- Sales have declined by 47 percent as compared to the previous year and stood at 16,400 units as against 30,680 units in 2019

New Supply & Sales by Configuration



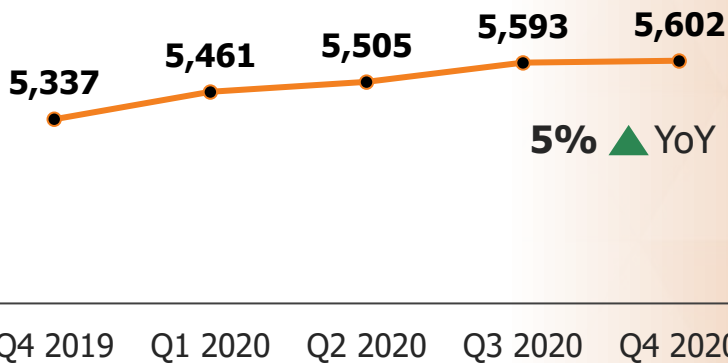
- Nearly 49 percent units sold belonged to less than INR 75 lakh category

- With 52 percent share, 3BHK configuration remained preferred option among buyers, followed by 2BHK with 39 percent share

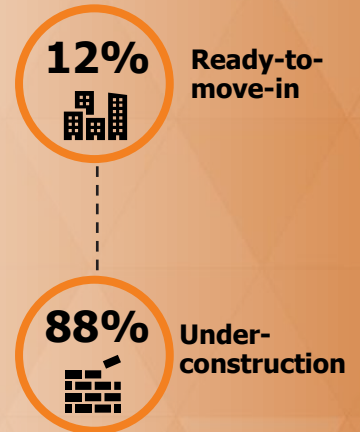
Source: DataLabs, PropTiger Research *Units converted to nearest thousands

PRICE TRENDS & UNSOLD INVENTORY

Weighted Average Price



Unsold Inventory



TOP LOCALITIES

Top localities by supply

Name	Price (Rs./sq.ft.)
• Bachupally	4,200 – 4,400
• Kompally	4,400 – 4,600
• Miyapur	5,400 – 5,600
• Kokapet	6,300 – 6,500
• Sangareddy	4,900 – 5,100

Top localities by sales

Name	Price (Rs./sq.ft.)
• Kondapur	6,900 – 7,100
• Kokapet	6,300 – 6,500
• Kompally	4,400 – 4,600
• Bachupally	4,200 – 4,400
• Miyapur	5,400 – 5,600



Source: DataLabs, PropTiger Research