

CITY
SNAPSHOT

MUMBAI

KEY PERFORMANCE INDICATORS

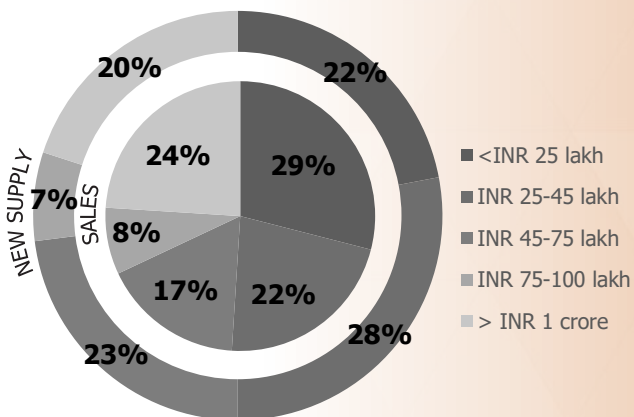
New supply **20,900** units
72% ▼ YoY

Sales **54,240** units
51% ▼ YoY

Inventory Overhang **58** months
(4.8 years)



New Supply & Sales by Ticket Size

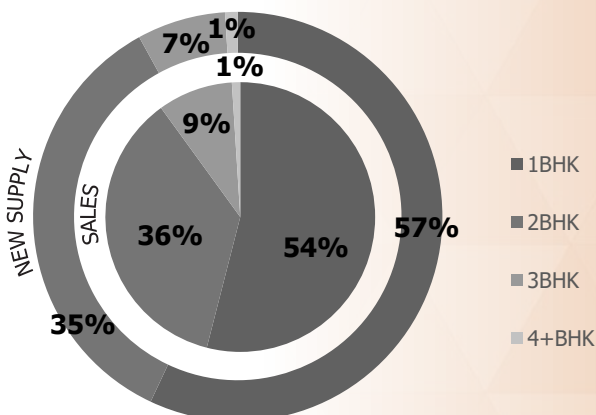


- New supply declined by 72 percent in the 12-month period in 2020 as compared to 2019. Only 20,900 units were launched in 2020

- A majority (73 percent) of new units launched were in less than 75 lakh price category

- Demand contracted by 51 percent YoY, with 54,240 units sold this year

New Supply & Sales by Configuration



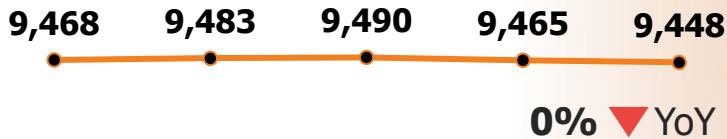
- Units priced below INR 45 lakh saw the maximum (51 percent) traction, followed by units in the price bracket of more than INR 1 crore (24 percent)

- Buyers preferred 1BHK configuration which had 54 percent share in overall sales pie, followed by 36 percent in 2BHK

Source: DataLabs, PropTiger Research *Units converted to nearest thousands

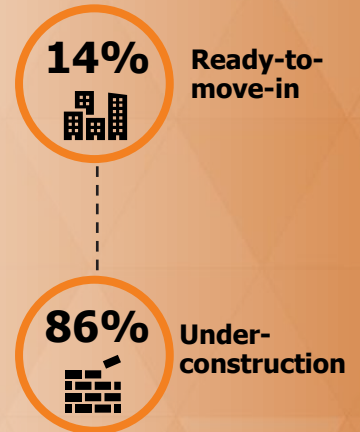
PRICE TRENDS & UNSOLD INVENTORY

Weighted Average Price



Q4 2019 Q1 2020 Q2 2020 Q3 2020 Q4 2020

Unsold Inventory



TOP LOCALITIES

Top localities by supply

Name	Price (Rs./sq.ft.)
• Dombivli	5,900 – 6,100
• Thane West	10,300 – 10,700
• Bhiwandi	4,300 – 4,700
• Panvel	6,000 – 6,200
• Mulund West	15,000 – 15,200

Top localities by sales

Name	Price (Rs./sq.ft.)
• Thane West	10,300 – 10,700
• Dombivli	5,900 – 6,100
• Panvel	6,000 – 6,200
• Bhiwandi	4,300 – 4,700
• Virar	4,900 – 5,100



Source: DataLabs, PropTiger Research