

CITY SNAPSHOT

PUNE

KEY PERFORMANCE INDICATORS

New supply **25,340** units
57% ▼ YoY

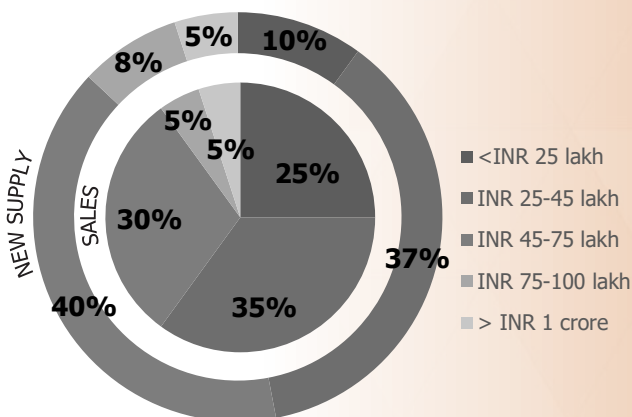
Sales **36,090** units
44% ▼ YoY

Inventory Overhang **40** months
(3.3 years)

PIMPRI-CHINCHWAD

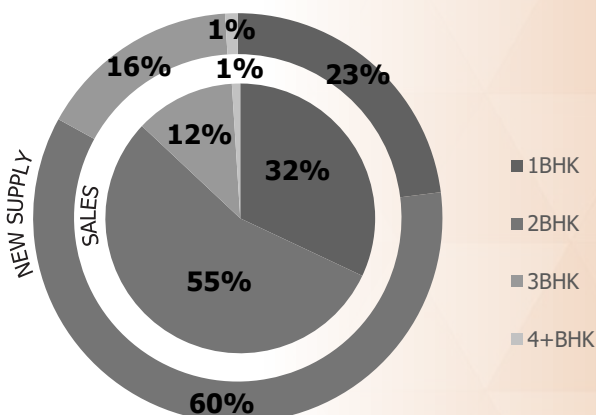
PUNE

New Supply & Sales by Ticket Size



- Growth in new supply tapered down by 57 percent with 25,340 new units launched in 2020
- On the supply side, 87 percent of the units launched were in less than INR 75 lakh price bracket
- Although demand contracted by 44 percent YoY, Pune recorded the second-highest sales numbers among the major cities
- Nearly 90 percent of sales concentrated in less than INR 75 lakh price category
- With a share of 55 percent, 2BHK was the most preferred configuration among buyers, followed by 1BHK, which had a share of nearly 32 percent

New Supply & Sales by Configuration



Source: DataLabs, PropTiger Research *Units converted to nearest thousands

PRICE TRENDS & UNSOLD INVENTORY

Weighted Average Price



Q4 2019 Q1 2020 Q2 2020 Q3 2020 Q4 2020

Unsold Inventory

13%

Ready-to-move-in
87%

Under-construction

TOP LOCALITIES

Top localities by supply

Name	Price (Rs./sq.ft.)
• Manjari	5,300 – 5,500
• Hinjewadi	5,500 – 5,700
• Ravet	5,100 – 5,300
• Tathawade	5,500 – 5,700
• Wagholi	3,900 – 4,100

Top localities by sales

Name	Price (Rs./sq.ft.)
• Hinjewadi	5,500 – 5,700
• Wagholi	4,000 – 4,200
• Ravet	5,100 – 5,300
• Wakad	6,200 – 6,400
• Tathawade	5,500 – 5,700



Source: DataLabs, PropTiger Research