



# Case Study: Streamline High-Volume Recruiting with Hiring Automation

**Olshan**  
Since 1933  
Foundation Solutions



Concrete Contractor



375 employees  
11 locations

“ I like that I can text applicants and have one-on-one communication, but do it in a personalized way, even when it's automated.

Krissia Castellon, Recruiting Coordinator

## Olshan wanted to be more efficient with high-volume hiring

Managing the hiring funnel on spreadsheets wasn't cutting it anymore, so Olshan was on the hunt for an ATS. They chose Team Engine because it does more than just track applicants through the process; it does a lot of the heavy lifting, too—like candidate sourcing and communication.

## They started tracking and texting applicants in Team Engine

Now that candidates can conveniently communicate with Olshan over text message (instead of having to connect on a phone call) interviews are scheduled quickly and candidates ghost them less frequently.

## Now, they're hiring an average of 12 people per month

Team Engine automatically surfaces the most qualified candidates in the applicant pool and kicks off communication with them an hour after submitting their application. And since the software keeps applicants engaged while automating the repetitive, time-sensitive tasks, Olshan has time to focus on connecting the right people with the right jobs.



Average time to phone interview

**2.7 days**